



UDIA WA
Educate

Course Guide

2025/2026





UDIA WA
Educate

A message from the CEO

Invest in future success with UDIA WA Educate

At UDIA WA, we recognise that people are central to all that we do – as an organisation and as an industry. That's why we're committed to being the trusted 'go to' for our members and others seeking high-quality, industry-specific professional development.

With a wide and growing range of tailored courses, led by respected industry leaders, we're proud to support the upskilling and capability-building of WA's property sector.

When you support your team to participate in our courses, you are:

- Investing in the professional growth of your people;
- Contributing to stronger staff engagement, retention and productivity; and
- Prioritising capability building for enhanced performance and succession planning.

The success of any company lies in the talent and vision of its people.

When you enrol as an individual, you are:

- Demonstrating your commitment to continuous learning and improvement;
- Building practical, industry-relevant technical knowledge and skills that enhance your effectiveness in your role and support your career progression; and
- Seizing valuable networking opportunities with industry peers and leaders.

In today's dynamic and fast-paced environment, continuous learning is not just beneficial – it's essential.

Explore our current course offerings in this brochure.



Finally, I would like to extend our sincere **thanks to the dedicated industry experts** that work with us in delivering our courses and help ensure our UDIA WA Educate program continues to support professionals in reaching their full potential.

Tanya Steinbeck

CEO, UDIA WA

Courses on offer for the 2025/26 financial year

August

- Sales & Marketing for Residential Projects 101
- Emerging Leaders Program

September

- Project Feasibility, Risk & Finance in Property Development
- Working with WA's Aboriginal Heritage Legislation
- Residential Land Subdivision Planning & Design 101

October

- Foundations of Property Development

November

- Introduction to Medium Density Development
- Environmental Assessments & Approvals 101

December

- Sustainability & ESG 101

February

- Built Form Development - Apartments
- Emerging Leaders Program
- Outlook Mentoring Program
- Sales & Marketing for Residential Projects 101

March

- Project Feasibility, Risk & Finance in Property Development
- Residential Land Subdivision Planning & Design 101

April

- Working with WA's Aboriginal Heritage Legislation

May

- Foundations of Property Development
- Introduction to Medium Density

June

- Environmental Assessment & Approvals 101

Thanks to our dedicated industry experts who help us deliver great courses as part of UDIA WA Educate!



Department of Planning,
Lands and Heritage



CITY OF GOSNELLS



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Shire of
Serpentine
Jarrahdale



SPATIAL
Property Group™



Sales & Marketing for Residential Projects 101

Intro to Marketing



Course outline

Virtual

20, 25 & 29 August 2025 & February 2026

Course Summary

Unpack the fundamentals of positioning and marketing residential projects; examine the tools used to present differing development types; and explore how to tailor a marketing campaign to a range of audiences.

Learning Outcomes

After completing this course, you will:

- Understand the role and structure of a project sales & marketing plan.
- Be able to assess market position and align product mix and pricing accordingly.
- Know how to build a project brand, choose communications tools and confidently develop a sales & marketing campaign strategy.

Course Structure

This course is delivered across three, 60 – 90 minute, interactive virtual classroom sessions:

- Session 1: Understanding the Market & Positioning the Project
- Session 2: Informing product design, pricing & brand development
- Session 3: Marketing Strategy & Sales Implementation

Cost

Member: \$430 pp

Non-member: \$550 pp

Ticket purchase is on an individual basis.

Group discounts are available for members, contact UDIA WA for more information.

Register

Scan the QR Code for information.



Emerging Leaders Program

Become Tomorrow's Leader



Program outline

In Person

27 August 2025 & February 2026 intakes

Program Summary

Develop your people leadership skills with this program designed for individuals with at least five years experience, this program will equip and empower professionals to be effective leaders within the development industry.

Program Structure

Comprised of two in person components:

- A one day leadership course delivered with AIM WA that unpacks the fundamentals of people leadership
- A six-month one-on-one mentoring program available exclusively to UDIA WA members

One Day Leadership Course:

- Session 1: Transitioning into people leadership
- Session 2: Leading and developing others
- Session 3: Managing and leading for results
- Session 4: Leading within the industry – Presented by UDIA WA senior industry leaders

Industry Mentoring and Applied Learning:

Over the course of six months, undertake personal development planning informed by DISC profiling and a 360 survey, participate in one-on-one mentoring with a senior industry leader, network with peers, and take advantage of opportunities for greater industry exposure.

Cost

	One-day Leadership course	Full Leadership program
Member	\$1,200 pp	\$2,500pp
Non-member	\$1,500 pp	N/A

Register

Scan the QR code for more information.



Project Feasibility, Risk & Finance in Property Development

Drive Success



Course outline

In Person

2 – 3 September 2025 & March 2026

Course Summary

Project Feasibility, Risk & Finance in Property Development provides professionals with a deep understanding of the key principles that drive successful property development projects.

Learning outcomes

You will learn:

- The fundamentals of assessing project feasibility, including market analysis and financial metrics.
- How to identify and manage key risks affecting residential property development projects.
- Funding strategies, including debt, equity, and alternative financing options.
- To create robust financial models, conduct sensitivity analyses and develop business cases.
- Insights into aligning feasibility, risk, and finance to achieve project success.

Course Structure

This course is delivered in person across two days:

- Session 1: Project Feasibility & Product Selection
- Session 2: Risk & Return
- Session 3: Develop for value
- Session 4: Project Finance – How to fund your project
- Session 5: Considerations for built form
- Session 6: Preparing a compelling business case

Cost

Member: \$1,945 pp

Non-member: \$2,500 pp

Register

Scan the QR Code for more information.



Working with WA's Aboriginal Heritage Legislation

Develop with
Confidence & Respect



Course outline

In Person

8 September 2025 & April 2026

Course Summary

Working with WA's Aboriginal Heritage Legislation covers key areas of knowledge required to understand your responsibilities in managing and protecting Aboriginal Heritage and operating effectively in Western Australia's urban development industry.

Learning outcomes

Complete this course to gain an increased understanding of:

- The changes to WA's Aboriginal Heritage legislative & the implications in an urban development
- Landowner obligations, how to comply and considerations for project feasibilities & timeframes
- How to assess and minimise risk of harm to Aboriginal heritage

Course Structure

This one day course is delivered in person:

- Welcome to Country and the importance of Aboriginal Heritage & its protection
- Session 1: Overview of WA's Aboriginal Heritage Legislation
- Session 2: Assessing risk of harm to Aboriginal Heritage from urban development projects
- Session 3: Applying for Section 16 and 18 approvals
- Session 4: Aboriginal Heritage Surveys, Assessment and Management
- Session 5: A legal perspective on compliance, risk and dispute resolution
- Session 6: Interface with other approval processes
- Session 7: Introduction to authentic engagement with Aboriginal people

CPD Points

Attendance at this course attracts **6 REBA CPD points**.

Cost

Member: \$840 pp
Non-member: \$1,100 pp

Register

Scan the QR Code for more information.



Residential Land Subdivision Planning & Design 101



Intro to Subdivision



Course outline

Virtual

16, 19, & 23 September 2025 & March 2026

Course Summary

Residential Land Subdivision Planning & Design 101 provides a comprehensive introduction to the end-to-end residential land subdivision process in Western Australia. This course will equip participants with a solid foundation for successful residential land subdivision.

Learning outcomes

Complete this course to gain an increased understanding of:

- The land subdivision process, key stakeholders, and foundational principles.
- How to plan and design a basic residential land subdivision project, emphasising compliance and feasibility.
- The approval process, construction requirements, and how to identify key risks throughout the project life cycle.

Course Structure

This course is delivered across three, 60 – 90 minute, interactive virtual classroom sessions:

- Session 1: Foundations of Land Subdivision in Western Australia
- Session 2: Planning and Design of a Residential Subdivision
- Session 3: Approval, Development, and Beyond

CPD Points

Attendance at this course attracts **4.5 REBA CPD points**. Register your intention to claim points when you register for the course by providing your license type & number.

Cost

Member: \$430 pp

Non-member: \$550 pp

Ticket purchase is on an individual basis.

Group discounts are available for members, contact UDIA WA for more information.

Register

Scan the QR Code for more information.



Foundations of Property Development

Residential Land



Course outline

In Person

6 October – 10 November 2025 &
May – June 2026

Course Summary

Foundations of Property Development provides an overview of the end-to-end process and array of disciplines working together to develop homes in Western Australia.

Learning outcomes

Participants will finish the course with an end-to-end overview of the property development process, including the terminology and tools needed to navigate through complex development processes and the different roles within a project team.

Course Structure

This course is delivered in person across six days:

- Module One: Site Acquisition and the Planning Framework
- Module Two: Landscape Planning and the Urban Environment
- Module Three: Positioning Your Development for Success
- Module Four: The Development Under Construction
- Module Five: Project Management
- Module Six: Project Financing and Feasibility

CPD Points

Attendance of all modules in this course attracts **26 REBA CPD points**. Register your intention to claim points when you register for the course by providing your license type & number.

Cost

	Individual Module	Complete Course
Member	\$910 pp	\$4,950pp
Non-member	\$1,365 pp	\$6,950pp

Register

Scan the QR code for more information.



Introduction to Medium Density Development

Explore Perth's 'missing middle'



Course outline

In Person

5 November 2025 & May 2026

Course Summary

Medium Density Development provides a solid introduction to the key considerations and opportunities in planning, designing, and delivering high quality medium density development (across single houses, grouped dwellings and multiple dwellings).

Learning outcomes

Complete this course to gain an increased understanding of:

- The role of medium density in planning for Perth's future
- The benefits of delivering medium density housing to the market
- The planning framework, including changes to the R Codes
- How to plan, design and gain approval for medium density offerings for the target market

Course Structure

This one day course is delivered in person:

- Session 1: Planning for a compact & connected city
- Session 2: The planning framework
- Session 3: Approval processes & design review in a medium density context
- Session 4: Community consultation
- Session 5: Single houses & grouped dwellings
- Session 6: Multiple dwellings
- Session 7: Medium density at precinct view

CPD Points

Attendance at this course attracts **5.5 REBA CPD points**. Register your intention to claim points when you register for the course by providing your license type & number.

Cost

Member: \$840 pp
Non-member: \$1,100 pp

Register

Scan the QR Code for more information.



Environmental Assessment & Approvals 101

Master Environmental Approvals



Course outline

Virtual

18, 21, & 25 November 2025 & June 2026

Course Summary

Environmental Assessments 101 provides a comprehensive introduction to Western Australia's complex environmental approval process relevant to property developments.

Learning outcomes

Complete this course to gain an increased understanding of:

- The fundamentals of environmental approvals in WA and federally
- How to identify environmental risks early in the property development process
- When and how to engage regulators and consultants to streamline approvals

Course Structure

This course is delivered across three, 60 – 90 minute, virtual classroom sessions:

- Session 1: Environmental Legislation and Planning Framework in WA & Australia
- Session 2: The Environmental Assessment & Approval Process in WA
- Session 3: Federal EPBC Act Compliance and Post-Approval Environmental Management

CPD Points

Attendance at this course attracts **4.5 REBA CPD points**. Register your intention to claim points when you register for the course by providing your license type & number.

Cost

Member: \$430 pp

Non-member: \$550 pp

Ticket purchase is on an individual basis.

Group discounts are available for members, contact UDIA WA for more information.

Register

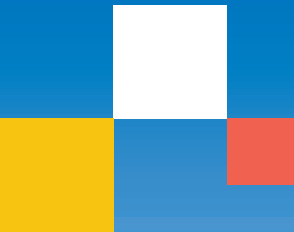
Scan the QR Code for more information.



Sustainability & ESG 101



Implement Sustainable Practices



Course outline

Virtual

December 2025

Course Summary

Sustainability & ESG 101 provides a thorough introduction of sustainable and environmental, sustainability and governance (ESG) expectations, reporting and how to achieve sustainability outcomes.

Learning outcomes

Complete this course to gain an increased understanding of:

- What sustainability & ESG encompasses and how it is relevant for the urban development industry
- How to develop & deliver sustainability strategies and initiatives from an organisation, community and project perspective
- Emerging reporting requirements and key considerations for organisations understanding their ESG risks, opportunities and impact

Course Structure

This course is delivered across three, 60 – 90 minute, interactive virtual classroom sessions:

- Session 1: Sustainability, the organisation & the community
- Session 2: Sustainability & Projects – Lifecycle Assessment
- Session 3: Sustainability & Projects – Envirodevelopment Certification

CPD Points

Attendance at this course attracts **4 REBA CPD points**. Register your intention to claim points when you register for the course by providing your license type & number.

Cost

Member: \$430 pp

Non-member: \$550 pp

Ticket purchase is on an individual basis.

Group discounts are available for members, contact UDIA WA for more information.

Register

Scan the QR Code for more information.



Built Form Development

An Apartment Masterclass



Course outline

In Person

24 – 25 February 2026

Course Summary

The *Build Form Development – Apartment Projects* masterclass takes participants through the end-to-end process and key considerations in delivering for high quality apartment developments.

Learning outcomes

Complete this course to:

- Understand apartment development processes & practices
- Understand the full project life-cycle of built-form developments
- Minimise mis-calculations & make informed decisions when working in this field

Course Structure

This course is delivered in person across two days:

- Session 1: Acquisition of a site
- Session 2: Demographics
- Session 3: Planning
- Session 4: Product Design
- Session 5: Feasibility creation & interpretation
- Session 6: Developing the site
- Session 7: Project goes live
- Session 8: Project completion
- Session 9: Sales & marketing

CPD Points

Attendance at this course attracts **7 REBA CPD points**. Register your intention to claim points when you register for the course by providing your license type & number.

Cost

Member: \$1,900 pp

Non-member: \$2,475 pp

Register

Scan the QR Code for more information.



Outlook Mentoring Program

Confidently develop your career



Course outline

In Person

February 2026

Program Summary

This program is designed to support early-career professionals – trainees, graduates, or others in technical, non-technical or support roles – with up to four years' experience.

Through personalised guidance, industry connections, and structured development, mentees will build confidence, enhance their professional skills, and gain the clarity to shape a successful career in urban development.

Program Structure

Run over eight months:

- undertake personal development planning informed by DISC profiling and a 360 survey;
- participate in five one-on-one mentoring paired with an experienced industry professional;
- network with peers in your cohort and through the UDIA WA Outlook community; and
- take advantage of opportunities for greater industry exposure.

Cost


Member: \$1,650 pp

Non-member: **N/A**

Register

Scan the QR Code for more information.





Our course offerings continue to grow, connect with us online to stay up to date on the latest courses to aid your growth in the development industry.

Don't see what you're looking for?

We'd welcome your suggestions for future courses to meet emerging industry needs. Get in touch with us at events@udiawa.com.au.

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